|  |
| --- |
| : €90500.00**Yearly Report** |
| **1. Introduction** |
| This past year, our financial institution navigated a rapidly changing economic landscape, balancing challenges with strategic growth opportunities. |
| Our commitment to sound governance and sustainable practices has supported steady growth and value for our stakeholders. In this report, we summarize our financial performance, operational progress, and outlook as we continue adapting to a dynamic environment and serving our clients with excellence. |
| **2. Sales Figure** |
| Our annual report holds the sales of various products from the month of January to December of year 2023. Total amount of sale is listed in the following figure: |
| |  |  |  |  |  | | --- | --- | --- | --- | --- | | **Sl.** | **Product Name** | **Amount** | **Unit Price** | **Net Price** | | 1 | Crude H2SO4 | 50 Liter | €1500.00 | €75000.00 | | 2 | Soybean Oil | 105 Liter | €100.00 | €10500.00 | | 3 | Bone Powder (Whale) | 25 Kg | €200.00 | €5000.00 | | **Grand Total** | | | | **€90500.00** | |
| These products are sold in several stores located throughout the country. The store locations who made the best sales are shared in the list below: |
| [1] Dhaka  - Mirpur 10  - Uttara  - Jatrabari [2] Narayanganj [3] Tangail [4] Chittagong  i. Halishahar  ii. Cox's Bazar  iii. Ramu |
| **3. Our Goals** |
| By prioritizing sustainable practices, we aim to remain a trusted partner in an evolving financial landscape. Moreover, we want to extend our business far and wide. The steps to improve our sales figure we would like to apply the following steps:- |
| Step-1  Step-2  Step-3  Step-4 |
| **4. Conclusion** |
| As we conclude another year marked by both challenges and achievements, our financial institution remains well-positioned for the future. Our focus on resilience, innovation, and client-centered solutions has enabled us to navigate a dynamic market while generating value for our stakeholders. |
| We are committed to sustaining this momentum by adapting to evolving market needs, advancing our digital capabilities, and upholding the trust placed in us by our clients and partners. |
| **References** |
| [1] Turhan, G., Akalın, M. and Zehir, C., 2013. Literature review on selection criteria of store location based on performance measures. Procedia-Social and Behavioral Sciences, 99, pp.391-402. |
|  |

**Jahid Tanvir**

****

Jahid Tanvir is studying MSc. Engineering degree in Information and Communication Technology at Mawlana Bhashani Science and Technology University. He is currently appointed as a Lecturer (ICT) at Joypurhat Girls' College.

**Monir Morshed**

****

Monir Morshed has been working as a Professor at Information and Communication Technology Department, Mawlana Bhashani Science and Technology University.